



Sample

S. R. QUALKINBUSH
Area Manager - Operations

Winston-Salem, NC 27102
910-741-0666

March 25, 1996

Mr. Mike McDermott
Vice-President Marketing
7/11 C.I.C.

Letter of Agreement

Dear Mike:

I am happy to inform you that Brookshire Grocery of Texas has agreed in principle to share the rights to the Forsyth Extra Value brand with you in the state of Oklahoma. This will allow you to sell this brand in your stores in this state. There are two issues that I would like for you to agree to with your signature on this letter for return to me:

1. You will need to submit your purchases each quarter for the stores in the state of Oklahoma to R. J. Reynolds Tobacco Company.
2. You agree that this brand will be shared with Brookshire Grocery throughout the state of Oklahoma.

Signature 

Thank you,

Steve Qualkinbush

Steve Qualkinbush

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